

What to Expect from a UTS Supply Chain Analysis



- Rate Comparison
- Supply Chain Profile
- Mode & Resource Breakdowns
- Financial Indicators
- Fuel Surcharges
- Transportation Benchmarks
- Strategic Supply Chain Services
- Vendor Management

Compare Your Rates With Ours

Our analysis gives an apples-to-apples pricing comparison for every shipment in the study. You see the price you paid side-by-side with the price you would have paid if UTS had managed the same shipment on your behalf.

The PRICING COMPARISON section of our analysis includes:

- A list of every shipment in your analysis categorized by mode.
- The rate you paid for each shipment and corresponding UTS rate if we had managed the same shipment for you.

Shipment Pricing Comparison				
Shipper	Consignee	Weight	Paid Amount	UTS Charge
Non Expedite Shipments				
LTL Shipments				
VENDOR MFG CORP HOUSTON, TX	ABC INDUSTRIES LOS ANGELES, CA	3,000	\$478.42	\$440.68
XYZ DISTRIBUTING PORTLAND, OR	ABC INDUSTRIES UNION CITY, CA	1,902	\$290.88	\$184.84
ABC INDUSTRIES LOS ANGELES, CA	CUSTOMER ONE ELMHURST, IL	3,000	\$360.00	\$333.09
ABC INDUSTRIES UNION CITY, CA	CUSTOMER TWO SYRACUSE, NY	500	\$178.24	\$102.60
AAA STEEL CORP CERRITOS, CA	ABC INDUSTR HOUSTON, TX	2,000	\$282.07	\$295.06

See the Bottom Line Impact

How much can UTS boost your bottom line? Our Financial Impact Summary calculates your savings with our supply chain management program.

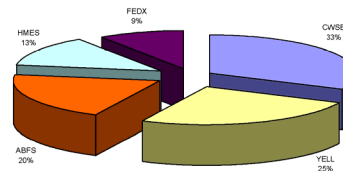
The analysis also highlights key data within your supply chain operation. It may spark improvements to how you source materials and ship freight.

The FINANCIAL ANALYSIS section of our analysis includes:

- Financial impact of our freight pricing on your bottom line.
- Analysis of shipment activity.
- Management of fuel surcharges.
- Transportation pricing benchmarks.

Mode	Shipments	Actual Paid	UTS Charges	Savings	%
LTL	56	\$15,440.40	\$13,570.70	\$1,869.70	12.1%
TL	107	\$77,805.39	\$67,482.55	\$10,322.84	13.3%
Volume	23	\$24,201.12	\$15,022.82	\$9,178.30	37.9%
	186	\$117,446.91	\$96,076.07	\$21,370.84	18.2%

Carrier Utilization by Spend



Services Streamline Supply Chains

Squeezing freight rates yields only so much savings. A new layer of savings is available from efficiencies delivered by our value-added services.

Our analysis shows what services and tools are now available to help you streamline your supply chain operations.

The SERVICES section of our analysis includes:

- Description of supply chain services that streamline processes throughout your organization.
- Services that strengthen relationships with suppliers and customers.
- Overview of UTS online tools.
- Services that differentiate UTS.

Current Shipments:

New Search Update Column Layout Restore Default Column Order

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Drag a column header here to group by that column.

UTS Ref#	PNumber	PickupDate	DeliveryDate	ShipperName	ConsigneeName	Status	GCAC	Charges
10-270320	3038549	X/X/XX 8:00 AM	X/X/XX 3:37 PM	ABC Company, Inc.	USA Enterprises - Plant 4	Delivered	ABCD	\$97.64
10-406725	106776037	X/X/XX 9:18 AM	X/X/XX 2:30 PM	Parts Manufacturing Corp.	ABC Company, Inc.	Delivered	EPGH	\$211.50
11-218355	3007346	X/X/XX 7:52 AM		Acme Industrial Supply Co.	ABC Company, Inc.	OFD	IKL	\$119.77
11-220676	39916387	X/X/XX 6:30 AM		ABC Company, Inc.	John Doe & Associates	Appoint	MNOP	\$282.12
11-226278	3683-36893	X/X/XX 9:32 AM		XYZ Industries, Inc.	Integrated Manufacturing	Enroute	FREE	\$152.92
11-229808	31229808			ABC Company, Inc.	USA Enterprises - Plant 1	Pending	QRST	\$101.49

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Steps to a Successful Startup

With proper planning, a supply chain management partnership integrates easily into your operations. Our analysis describes the steps and responsibilities for a successful startup.

The **STARTUP** section of our analysis includes:

- Description and timeline of the UTS implementation process.
- Sample stakeholder communication.
- Sample new routing instructions.
- Description of our vendor management services.

Implementation Timeline

Implementation Process	Dept	Week 1				Week 2				Week 3								
		M	T	W	Th	F	M	T	W	Th	F	M	T	W	Th	F		
Pricing implemented with carriers	ASRM	[Green bar]																
Benchmarks reviewed and approved	OPS	[Yellow bar]																
UTS starts paying freight bills	TS	[Purple bar]																
System integration: planning stage	IS	[Red bar]																
Review freight profile and requirements	OPS	[Blue bar]																
Invoice and report templates created	TS		[Purple bar]															

Put UTS to Work for You

A UTS analysis provides valuable insight into your supply chain performance. It breaks down your activity by mode, type, service, cost, and more, highlighting opportunities for improvements along the way.

We want to give you the most thorough analysis we can. To do this, we need a reasonable representation of your supply chain activity. This includes:

- Shipment date and charges
- Origin and destination ZIP codes
- Special pricing terms (FAKs, pallet rates, etc.)
- LTL freight classifications
- Shipment weight

Our analysis is enhanced with the following:

- Names of shippers and consignees
- Carrier for each shipment
- Shipment charges broken out by type (base charge, fuel surcharge, and each accessorial)
- Freight descriptions
- Pickup and delivery requirements
- Sample BOL for each product

Next Steps

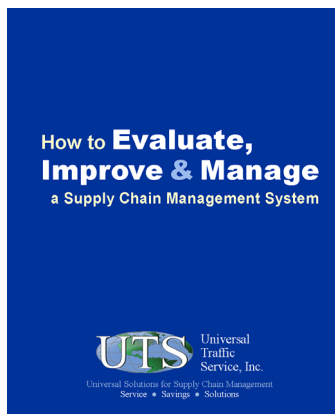


Your analysis begins with a data sample that represents your supply chain profile:

- Copies of freight bills covering 2-3 months of activity.
- A spreadsheet with detailed shipment information.

You can get the ball rolling with our online form [Get a Free Supply Chain Analysis](#).

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How to Evaluate, Improve & Manage a Supply Chain Management System

A guide to making smart decisions about supply chain management.

[Read the white paper](#)

ABOUT UNIVERSAL TRAFFIC SERVICE

Manufacturers, distributors, and importers partner with UTS for strategic supply chain management. Clients get the highest total value from their supply chain while reinforcing relationships with suppliers and customers. These benefits come at no cost and with a net savings on the direct freight spend. A supply chain partnership with UTS provides:

- Cost savings
- Reliable service
- Business intelligence
- Process efficiencies for every department in your organization
- Strategic services that benefit your suppliers and customers

TOPICS THAT MAY INTEREST YOU

[Supply Chain Management Challenges & Solutions](#)

[Overview of UTS Strategic Supply Chain Services](#)

[Work More Effectively With Suppliers & Customers](#)

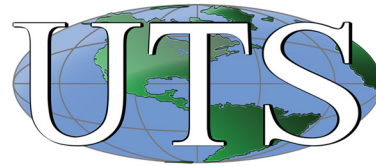
[How Strategic Supply Chain Management Benefits Every Department in Your Company](#)

[View a Demo of UTS Online Supply Chain Management Tools](#)

MORE INFORMATION

We invite you to visit our website for more information about Universal Traffic Service.

<http://UTSnet.com>



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Universal Solutions for Supply Chain Management
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