



## Strategic Supply Chain Management Services

UTS delivers a better supply chain experience by improving every link in your supply chain operation.



Strategic supply chain services are a UTS differentiator. While the rest of our industry focuses on the transactional level of supply chain management, we fundamentally improve your internal processes and business relationships.

## Value in Supply Chain Management

Many UTS services are true differentiators – available only from us or at a fee from others. Our partners significantly reduce their supply chain operating costs. Plus they enjoy better controls and improved customer service. A partnership with UTS:

- Provides immediate savings.
- Offsets rate hikes from carriers.
- Reduces operating expenses.
- Gives stakeholders real-time visibility of your entire supply chain in motion.
- Helps you work better with suppliers and customers.
- Optimizes the performance and value of your supply chain.



## Active Shipment Management

Active shipment management means a team personally manages every load from tender to delivery.

We optimize each shipment for price and service while meeting all requirements. Freight is proactively tracked from tender through delivery 24/7.

Our management includes monitoring real-time shipment status through electronic and manual processes.

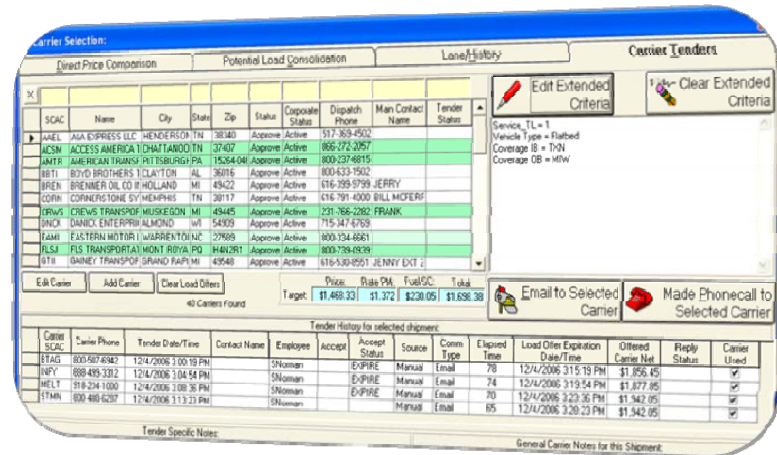
# Supply Chain Management Technology

Our technology is built in-house to make sure every feature delivers for you. The platform is powerful, highly scalable, and extremely flexible. It customizes at the client, facility, and even the user level to optimize performance for you.

UTSExplorer™ is our comprehensive supply chain management platform. It supports the full life cycle of the transportation process.

Explorer handles everything from order management, carrier selection, and tracking through financial settlement and performance reporting.

A cascading tender tool places every load with the best available resource.



# Streamlined Shipment Entry

The online entry form captures the information UTS needs to manage your shipment. Pulldown fields connected to your Address Book and Product Library auto-fill many fields for fast and accurate entry.

For more speed, you can save a BOL as a template. Choosing a template loads a BOL pre-filled with the saved fields. The completed form serves as your BOL. It may be printed, downloaded, or retrieved.

**BILL OF LADING** Vehicle Type: Van Expedite:  Y  N

**Shipper:** Rearden Steel Company  
 1234 Henry Drive  
 Philadelphia PA 19101 US Not US?  
 Gwen Ives (866) 744-7887  
 gives@rearden.com

**Consignee:** Taggart Transcontinental, Inc.  
 1957 Rand Street  
 Golden CO 80401 US Not US?  
 Ken Dannager (800) 383-3024  
 kend@taggart.com; dagnyt@taggart.com

Payment Type: Prepaid Bill To: Rearden Steel-Plant 1

**ADDITIONAL STOPS** [+]

Ready Date:  Ready Time: 04:13 BOL number:   
 Pickup Date:  Pickup Time: 17:00 PO number:   
 Delivery Date:  Delivery Time:  Quote number:   
 AETC:   
 Cust Ref#:

ProductDB (Type to Search) Select from the ProductDB to prefill line items. First 50 displayed, search for more.

Pcs	Wt	Class	NMFC	UN-NA	Description	Prod#	SO#	PkgType
24	1,250	85	156600	8	Steel pipe fittings			Skid / Pallet

[+] Add Blank Line Item Total Line Items: 0

Shipment Contains:

Shipments can be entered online or called into our operations group.

Our web tools give you unprecedented visibility, business analytics, and control over your supply chain.

## Complete Rate Estimates

UTS provides complete pricing for LTL rate estimates and entered shipments.

Accessorial charges and the fuel surcharge are broken out and added to the base charge for the final shipment charge. The transit time is also displayed.

An advanced rate estimate tool is available to price non-LTL shipments.

<b>Estimate Number:</b>	36524908 LTL—3rd Party
<b>Origin:</b>	Oconomowoc, WI
<b>Destination:</b>	Grand Rapids, MI
<b>Transit Days:</b>	1
<b>Base Charge:</b>	\$211.22
<b>Fuel Surcharge:</b>	\$ 28.09
<b>Lift Gate Fee:</b>	\$ 75.00
<b>Total Charges:</b>	<u>\$314.31</u>

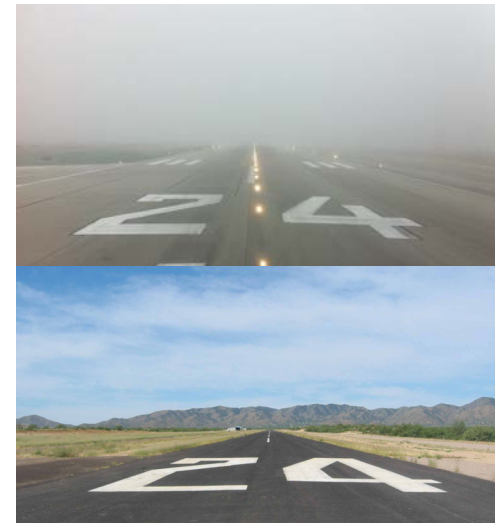
## “Where’s my stuff?”

Answer your customers before they even ask.

You can proactively give customers the status of their shipments with our Advance Shipment Notification (ASN) capabilities. The notices arrive by email and contain a hyperlink to a shipment status screen updated in real time.

ASNs can be used to give visibility to any stakeholder. So, for instance, you can use ASNs to notify your buyers about inbound supplies or your customer service team when a delivery leaves the dock.

ASNs can be sent at any point in the shipment process and customized to the lane level.



Customers will appreciate having clear visibility of your shipments.

# Total Supply Chain Visibility

UTS proactively traces every shipment and updates the status in real time on myUTS. You can see all of your current activity on one screen. Or search for specific shipments using more than a dozen search fields, including date ranges and geographical areas.

UTS eliminates the hassle of calling to check your shipments. Real-time status information is available 24/7 in one location.

**Current Shipments:**

New Search Update Column Layout Restore Default Column Order

Records per page: 10 Records: 1 - 10 of 203 - Pages: 1 2 3 4 5

Drag a column header here to group by that column.

UTS Ref#	PNumber	PickupDate	DeliveryDate	ShipperName	ConsigneeName	Status	SCAC	Charges
<a href="#">10-376350</a>	3018549	X/X/XX 8:00 AM	X/X/XX 3:37 PM	ABC Company, Inc.	USA Enterprises - Plant 4	Delivered	ABCD	\$97.64
<a href="#">10-406725</a>	106776037	X/X/XX 9:18 AM	X/X/XX 2:30 PM	Parts Manufacturing Corp.	ABC Company, Inc.	Delivered	EFGH	\$211.50
<a href="#">11-218355</a>	3007346	X/X/XX 7:52 AM		Acme Industrial Supply Co.	ABC Company, Inc.	OFD	IJKL	\$119.77
<a href="#">11-220676</a>	39916387	X/X/XX 6:30 AM		ABC Company, Inc.	John Doe & Associates	Appoint	MNOP	\$282.12
<a href="#">11-226278</a>	3683-36893	X/X/XX 9:32 AM		XYZ Industries, Inc.	Integrated Manufacturing	Enroute	FREE	\$152.92
<a href="#">11-229808</a>	31229808			ABC Company, Inc.	USA Enterprises - Plant 1	Pending	QRST	\$101.49

Records per page: 10 Records: 1 - 10 of 203 - Pages: 1 2 3 4 5

## Activity & Performance Reporting

Take greater control over your supply chain with customized activity and performance reports.

Detailed criteria fields and advanced sorting capabilities allow you to target exactly the activity you wish to re-view. The reports export into Excel or PDF.

Or give us your requirements and we'll send your reports automatically.



Users can select exactly the information they want to see on their activity and performance reports.

# Manage Documents With Ease

MyUTS puts active and historical shipping documents at your fingertips.

Quickly find documents, invoices, and freight bills using whatever reference is most convenient, including PRO, PO, or BOL number, carrier code, or date.

Documents may be printed, downloaded, and viewed online.

EQUIP. NUMBER		DATE	ORIGIN	DESTINATION	SHIPPER NUMBER	PRO NUMBER
123-45678		XX/XX/XXXX	XCX	XCP	SN# 987654	44-9019957
CONSIGNEE ABC COMPANY INC 1234 INDUSTRIAL PKWY ATLANTA, GA 30001				SHIPPER XYZ CORPORATION 5678 COMMERCE BLVD DENVER, CO 80001		
PCS	DESCRIPTION OF ARTICLES AND MARKS			WEIGHT (lb)	RATE	TOTAL CHARGES
2	PLT CASTINGS OR FORGINGS NOI IRON OR STEEL NOTE ITEM 104773 CLASS 50 FSC FUEL SURCHARGE TOTAL			2035	M	155.81 25.70 181.51
DELIVERED	TIME	DATE	CONSIGNEE SIGNATURE		CONSIGNEE PRINT NAME	
2 PCS	330	12/8/09	<i>[Signature]</i>			
DRIVER				DATE	ISO 9001 & 14001	
<i>[Signature]</i>						

## Management of Freight Claims

- A high level of assistance and responsiveness from claim initiation through final disposition.
- Optional online tools for initiating, updating, and tracking the status of claims.
- Notification of every change in status of a claim as it occurs.
- Analysis and consulting with the goal of significantly reducing the number of claims across your supply chain.
- Centralized claim support with a single office contact.
- The best possible disposition on every claim.

Claim#	ProNum	Scac	Status	Description	Outcome	
151136	562826714	CWCE	Claim Complete		Shortage Recovered	<a href="#">Inquire</a>
150837	492258092	CWCE	Claim Complete	5 CARTONS MISSING AT DELIVERY	Shortage Recovered	<a href="#">Inquire</a>
149918	358520735	CWCE	Claim Complete		Shortage Recovered	<a href="#">Inquire</a>
148342	1256919486	RNLO	Claim Complete	MISSING 5 CASES AT DELIVERY	Paid Partial Payment (LiabilityL	<a href="#">Inquire</a>
146968	533837201	CWCE	Claim Complete	BERT/DAMAGED	Paid In Full as Filed	<a href="#">Inquire</a>
149239	208004258	DAFG	Claim Complete	CRUSHED	Paid In Full as Filed	<a href="#">Inquire</a>
149458	208090043	DAFG	Processing		Paid In Full as Filed	<a href="#">Inquire</a>
149951	208091489	DAFG	Claim Complete	BROKEN SHEETS	Declined Clear Delivery Receipt	<a href="#">Inquire</a>

# Consolidated Weekly Invoice

Shipment charges are consolidated onto one weekly invoice. Invoices may be viewed or retrieved online.

## Verification of Freight Charges

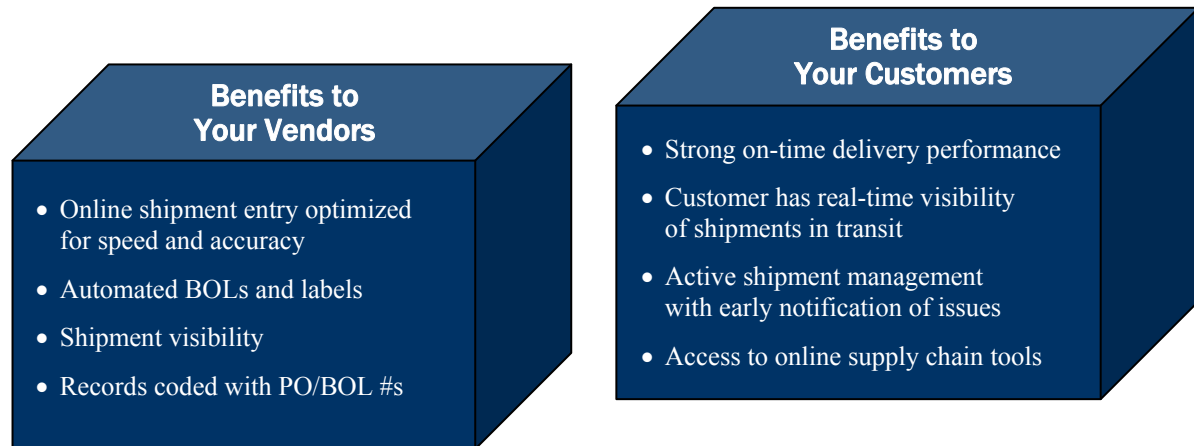
UTS audits your freight charges to ensure the correct rate, freight classifications, and dimensions. Our audit and payment services provide another level of savings if you are currently paying for these services.

Invoice Shipment Detail Report									
Universal Traffic Service, Inc.									
Origin	Destination	SCAC	Weight	Pcs.	Charge	PO#	BOL#	PRO#	Custom#
<b>Inbound Shipments</b>									
CanChem Ltd. Windsor, Ontario	ABC Corp. - NC Greensboro, NC	CHAL	3,050	2	\$492.12	NC12573	3032011	UTS0111	CODE 001
Stamped Parts Nashville, TN	ABC Corp. - TX Fort Worth, TX	RNLO	2,160	19	\$163.88	TX24821	8354113	UTS0112	CODE 002
Imports Intl. Los Angeles, CA	ABC Corp. - IL Chicago, IL	ZIPX	885	8	\$309.07	IL07674	6541006	UTS0113	CODE 003
<b>Outbound Shipments</b>									
ABC Corp. - TX Fort Worth, TX	Retail Supply Atlanta, GA	OVNT	1,770	5	\$284.44	RS37164	1679599	UTS1001	CODE 004
ABC Corp. - NC Greensboro, NC	GHI Industrial Philadelphia, PA	ODFL	5,225	11	\$429.71	GH10729	7893555	UTS1002	CODE 005
<b>INVOICE TOTALS</b>			<b>13,090</b>		<b>\$1,679.22</b>				

## Strengthen Business Relationships

UTS improves communication and efficiency throughout your supply chain. Your vendors may use our online tools to enter, document, and trace their shipments to you. Likewise, your customers may use these tools to trace your shipments to them and find documentation for each shipment.

Every inbound shipment is an opportunity to help a supplier work more effectively with you. And every outbound shipment is an opportunity to influence a customer's satisfaction with your company.



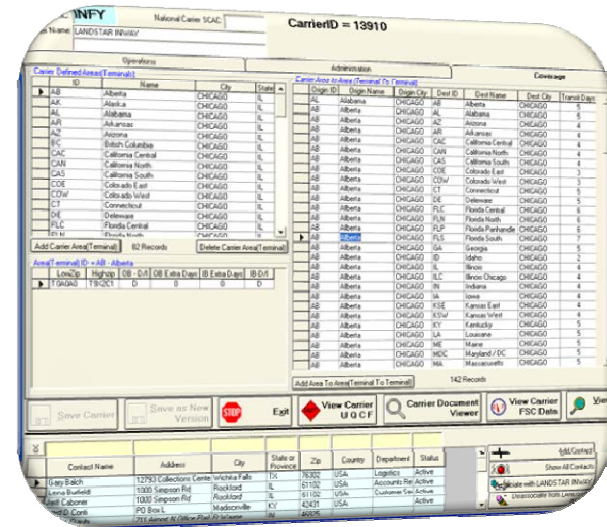
# ISO-Based Resource Management

An ISO-based performance evaluation program drives the management of our resource network. We qualify and rank resources using comprehensive service, compliance, and cost metrics.

## We Play It Safe With Our Resources

For the protection of our clients, resources must maintain extensive liability, cargo, and workers' compensation coverage. Plus, we verify operating authorities and safety ratings on a daily basis.

UTS maintains a \$100,000 surety bond verified by the Transportation Intermediaries Association.



Coverage and equipment filters ensure a load is offered only to resources able to fulfill it.

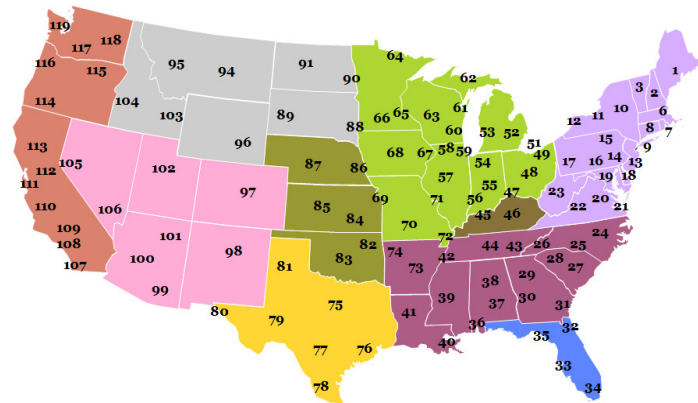
## A Strategic Network of Resources

UTS maintains a global transportation network. Our 5,500 resources cover all modes of transportation and every degree of urgency. We manage LTL, truck-load, expedite, air, volume, intermodal, international, and specialty moves.

### Marketplace Intelligence Finds Best Buys

Our pricing team monitors transportation pricing trends to maintain competitive rates. Our pricing team continuously analyzes transportation pricing data from:

- Industry resources.
- Spot market.
- Rate tests on key lanes in every geographical region.
- Analyses for prospective clients.



Our pricing team monitors rates between hundreds of points to ensure optimal buying on your behalf.

## Partnership Enhancements

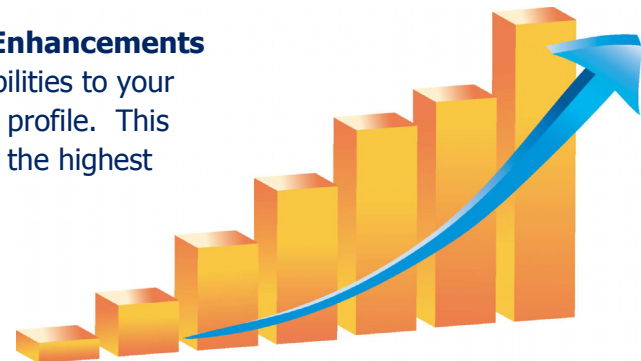
UTS goes the extra mile to maximize the value of our supply chain partnership. Specifically, we:

- Customize our services to meet all of your supply chain requirements and preferences.
- Transfer low-value supply chain tasks from your operation to ours.

Many of these enhancements cannot be automated, and therefore are not available from other providers. Our commitment to exceptional service drives us to deliver the highest return on your supply chain investment.

### **UTS Partnership Enhancements**

customize our capabilities to your unique supply chain profile. This ensures you receive the highest overall value.

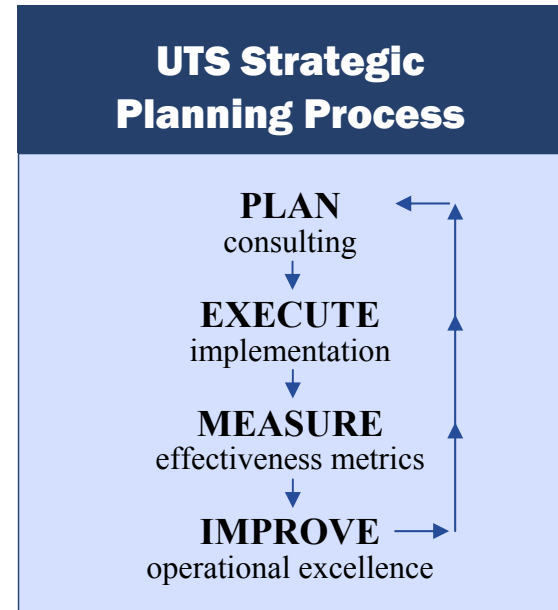


# Finding Improvement Opportunities

We never slow our drive to reduce your transportation costs.

Our logistics analysis services work toward the optimization of your supply chain investment. Opportunities for improvements are presented along with an implementation plan and estimated savings.

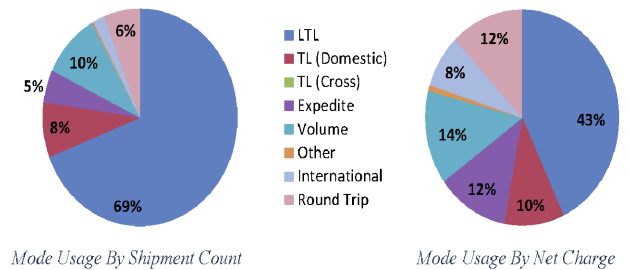
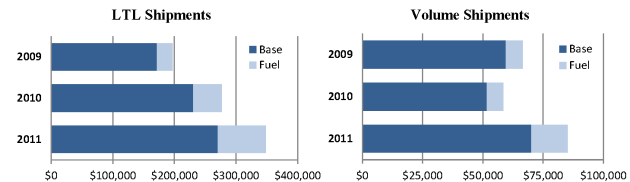
We measure performance against KPIs and make adjustments to ensure targets are achieved. We work to ensure continuous improvements in network stability, real cost savings, and service level improvements.



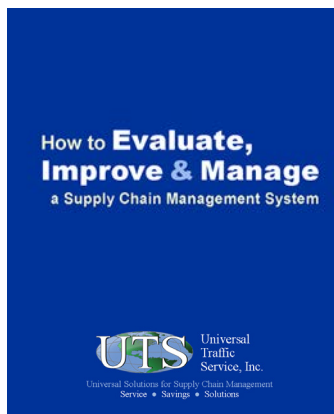
# Informative Performance Reviews

We meet with you regularly to review our performance and new opportunities. Our performance reports provide a comprehensive examination of your supply chain. They include:

- A summary of your supply chain activity.
- Three-year comparisons of your supply chain activity.
- Partnership savings on your transportation charges.
- Breakdowns by type and mode.
- Fuel surcharge impact analysis.
- Route violator activity.
- Performance and activity KPIs.
- Supply chain activity reports by lane, mode, and shipment.
- Improvement opportunities.



# info



## How to Evaluate, Improve & Manage a Supply Chain Management System

A guide to making smart decisions about supply chain management.

[Read the white paper](#)

## ABOUT UNIVERSAL TRAFFIC SERVICE

Manufacturers, distributors, and importers partner with UTS for strategic supply chain management. Clients get the highest total value from their supply chain while reinforcing relationships with suppliers and customers. These benefits come at no cost and with a net savings on the direct freight spend. A supply chain partnership with UTS provides:

- Cost savings
- Reliable service
- Business intelligence
- Process efficiencies for every department in your organization
- Strategic services that benefit your suppliers and customers

## TOPICS THAT MAY INTEREST YOU

[Supply Chain Management Challenges & Solutions](#)

[How Strategic Supply Chain Management Helps Grow Sales](#)

[Work More Effectively With Suppliers & Customers](#)

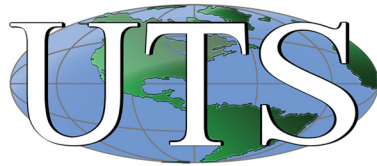
[How Strategic Supply Chain Management Benefits Every Department in Your Company](#)

[View a Demo of UTS Online Supply Chain Management Tools](#)

## MORE INFORMATION

We invite you to visit our website for more information about Universal Traffic Service.

<http://UTSnet.com>



Universal Traffic Service, Inc.  
Universal Solutions for Supply Chain Management  
Service • Savings • Solutions

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