



Strategic Supply Chain Management

Manufacturers, distributors, and importers partner with UTS for strategic supply chain management. Clients get the highest total value from their supply chain while reinforcing relationships with suppliers and customers. These benefits come at no cost and with a net savings on the direct freight spend.

UTS has the broadest portfolio of services in the supply chain management marketplace. Many UTS services are differentiators – available only from us or at a fee from other providers.

Some clients reduce supply chain operating costs more than 35%. Plus they enjoy better controls and improved customer service.

A Unique Strategic Perspective

In an industry focused on the transactional level of transportation, UTS takes a unique strategic perspective. We see opportunities:

- Every outbound shipment is an opportunity to influence a customer's satisfaction with your company.
- Every inbound shipment is an opportunity to help a supplier work more efficiently and more effectively with you.
- Every supply chain process is an opportunity to streamline workflow across your organization and push key data to your decision makers.
- Effective supply chain management can help grow sales by retaining customers, supporting cross-selling strategies, and providing a competitive advantage.

A strategic perspective drives us to manage supply chains with greater situational awareness, a more attentive eye, and a full consideration of your internal and external customers.

“We have been a client of UTS since 2001 and continue to find a high level of value in their services.”

Owner
Lebroc Industries, Inc.

Comprehensive Portfolio of Services

UTS delivers the most comprehensive portfolio of services in the supply chain management marketplace. These services are designed from a strategic view to add value at every point in your supply chain.

Operating Efficiencies

Every supply chain process is an opportunity to streamline workflow in your organization and push key information to your decision makers. A UTS partnership brings significant process efficiencies to your internal customers in top management, finance and accounting, customer service, operations, purchasing, and shipping and receiving.

Real-Time Visibility

See your entire supply chain in motion – as it moves. UTS delivers real-time status information at one website for all current and completed shipments.

Greater Control

UTS puts key supply chain data into the hands of everybody who benefits from it. Reports are customized at the user level and cover both activity and performance.

Stronger Relationships

UTS is the supply chain management partner with the commitment to treat your business partners with the same high levels of service and care you provide. While other providers impose inefficiencies on vendors, UTS makes it easier for your vendors to work with you. Similarly, capabilities like advance shipment notification significantly improve your service to customers.

UTS Supply Chain Management Services

- Active shipment management
- Dynamic shipment optimization
- Complete freight spend management
- Redundant worldwide coverage for all modes
- 24/7 availability
- Time-critical services
- Real-time visibility of all shipment activity
- Online supply chain management tools
- Complete rate quotes (with fuel and accessorial)
- Order notification and confirmation
- Advance shipment notification capabilities
- Shipment documentation, tracking, and reporting
- Customized reporting at the user level
- Partnership-level pricing terms
- Charges consolidated on one weekly invoice
- PO and BOL numbers on records and invoices
- Shipment history (with documentation) online
- Responsive claims management
- Vendor/violator management
- Vendor relationship enhancement services
- Customer relationship enhancement services
- System performance measurement and reporting
- Data collection and analysis
- Demand planning at plant and enterprise levels
- Advanced logistics capabilities
(consolidation, pooling, cross-docking, etc.)
- Significant efficiencies throughout your company
- Logistics analysis and consulting
- Systems / ERP integration

- VISIBILITY**
- EFFICIENCY**
- CONTROL**
- SAVINGS**
- ACCURACY**
- RESOURCES**
- CUSTOMER SERVICE**
- CORPORATE PLANNING**



- FREIGHT SPEND**
- OVERCHARGES**
- PAPERWORK**
- LOW-VALUE TASKS**
- RECORDKEEPING**
- SERVICE FAILURES**
- TRANSPORTATION RISKS**



“Through exceptional pricing and excellent service, UTS has minimized our shipping costs and streamlined our supply chain processes. Piper receives a high level of value from our partnership with UTS.”

Sourcing Manager
Piper Aircraft Company