

SUPPLY CHAIN MANAGEMENT

# Challenges & Solutions

UTS delivers a better  
supply chain experience  
by providing effective solutions  
to common challenges.

## Challenge: Controlling Transportation Costs

### Solution: UTS Active Management

#### Best-in-Class Pricing

Enjoy immediate savings with UTS rates.

#### Single Rate Structure

You get a single LTL rate structure directly with UTS rather than different rates depending which carrier is used.

We also standardize fuel and accessorial schedules to simplify your shipment pricing.

#### Active Shipment Management

A UTS team manages every load from tender to delivery. We optimize for price and service while meeting all requirements. Freight is proactively tracked to delivery.



## Challenge: Lack of Supply Chain Visibility

### Solution: Real-Time Shipment Status Tools

Watch your entire supply chain move using our online supply chain management tools. Your Customer Service, Operations, Purchasing, and Shipping groups can access a real-time update for any shipment in transit. In addition, user-defined reports help you quickly find information for completed shipments.

Status: Enroute							
ProNumber	BOL	PO	UTS Ref#	InvoiceID	AETC	Pmt Type	Transit
3008319	87335	3683-36893	10-72973			Collect	2Day
<b>Shipper:</b> XYZ INDUSTRIES INC 1234 INDUSTRIAL DR CHICAGO, IL 60001 <b>Ship Date: XX/XX/XXXX 09:00</b>				<b>Consignee:</b> INTEGRATED MANUFACTURING CORP 987 ENTERPRISE BLVD DALLAS, TX 75201 <b>Delivery Date: XX/XX/XXXX 11:00</b>			
<b>Client:</b> INTEGRATED MANUFACTURING CORP 987 ENTERPRISE BLVD DALLAS, TX 75201				<b>Carrier:</b> FREEDOM TRUCK LINES FREE			
Quantity	Weight	Class	Description	Handling	NMFC	UNNA	
30	18,500		48 X 48	Skid / Pallet			
Note By	Date	Note					
JDoc	X/XX/XXXX	ASSIGNED TO FREE; SCHEDULED 09:00 PICKUP PER CLIENT.					
RSmith	X/XX/XXXX	CALLED FREE TO VERIFY 09:00 PICKUP.					
RSmith	X/XX/XXXX	NOTIFIED CLIENT ENROUTE WITH ESTIMATED 11:00 DELIVERY.					
<a href="#">Print BOL &amp; Labels</a> <a href="#">ChangeDetail</a> <a href="#">? Inquire about this shipment</a> <a href="#">Email current status info</a>							

## Challenge: Satisfying Customers

### Solution: Customer Relationship Enhancements

#### “Where’s my stuff?”

**Answer your customers  
before they even ask.**

You can proactively give customers the status of their shipments with our Advance Shipment Notification (ASN) capabilities. The notices arrive by email hyperlink to a shipment status screen updated in real time.

ASNs can be sent at any point in the shipment process and customized to the lane level.

#### **Improve Customer Service With UTS**

UTS is the supply chain management provider with the commitment to treat your business partners with the same high levels of service and care you provide. We provide services strategically designed to strengthen your relationships with customers.

#### **Our Customer Service Enhancements Include:**

- Improved on-time delivery performance
- Real-time visibility of your shipments
- Proactive communication with customers about the status of their deliveries with our advance shipment notification capabilities
- Customer access to online supply chain tools and information
- Active management with early notification of transit issues

## Challenge: Managing Your Supply Chain

### Solution: Comprehensive Reporting Tools

#### Customized Reporting Capabilities

Take control of your supply chain with UTS. We provide management with comprehensive activity, performance, and savings reports.

All reports, whether online or offline, are customized at the user level to provide the key metrics most useful to you.

#### Sort & Search Capabilities

Our online reporting tools include advanced sorting capabilities that allow you to target exactly the activity or shipping documentation you wish to review.

**Build Your SHIPPING Report**  
myReports allows you to build shipment activity reports to your specifications. Please use the fields below to specify the criteria for your custom report.

1) Start Date  \* End Date  \* This Month

2)  Program  
 Non-Program  
 Route Violator

3)  All Shipment Types  Expedites Only  No Expedites

4)  Air  Rail  
 Boat  TL  
 LTL  Volume

**Document Search**  
Select one or all of the following:

Bill of Lading  Proof of Delivery  
 Other Documents  Freight Bill

UTS Ref#:

Pro Number:

Carrier SCAC:

Invoice Number:

PO Number:

BOL Number:

Shipper #:

Week End Date:

## Challenge: Reduce Operating Costs

### Solution: Strategic Supply Chain Services

#### Comprehensive Portfolio of Services

UTS has the most comprehensive portfolio of services in the supply chain management marketplace. These services are designed from a strategic view to add value at every point in your supply chain.

Clients significantly reduce supply chain operating costs. Plus they enjoy better controls and improved customer service.

#### Differentiating Services

Many UTS services are true differentiators – available only from us or at a fee from others.



“Through exceptional pricing and excellent service, UTS has minimized our shipping costs and streamlined our supply chain processes. Piper receives a high level of value from our partnership with UTS.”

Sourcing Manager  
Piper Aircraft Company

## Challenge: Managing Carriers

### Solution: UTS Resource Management

#### We Play It Safe With Our Resources

For the protection of our clients, resources must maintain liability, cargo, and workers' compensation coverage. Operating authorities are verified on a daily basis.

UTS maintains a \$100,000 surety bond verified by the Transportation Intermediaries Association.



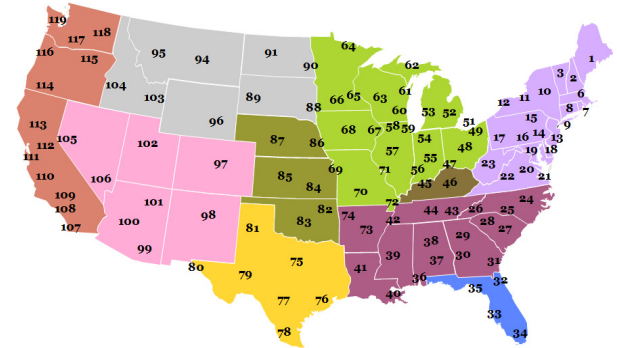
#### ISO-Based Carrier Management

Strategic supply chain management saves you the time and investment required to manage carriers yourself.

UTS manages resources with an ISO-based performance evaluation program. We qualify and rank resources using comprehensive service, compliance, and cost metrics.

#### A Global Transportation Network

Our 5,500 resources cover all modes of transportation and every degree of time-critical urgency. We manage LTL, truckload, expedite, air, volume, intermodal, international, and specialty moves.



Our pricing team monitors rates between hundreds of points to ensure optimal buying on your behalf.

## Challenge: Accurately Allocating Costs

## Solution: Customizable Invoices & Reports

UTS customizes invoices and reports to allocate freight costs. An order ID number, BOL number, and PO number can be attached to every shipment record. These numbers are included in our invoices and reports.

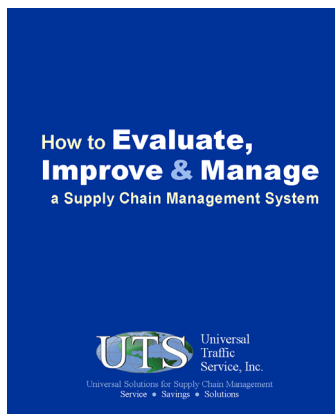
We can attach as additional text or numerical coding, too. We accommodate codes for products, projects, departments, divisions, facilities, customers, and any other category you find helpful.

Shipment charges are consolidated onto a weekly invoice. A detail report itemizes the invoiced shipments and can be customized to include any information you specify.

Invoices are archived online and may be retrieved through myUTS.

Invoice Shipment Detail Report									
Universal Traffic Service, Inc.									
Origin	Destination	SCAC	Weight	Pcs.	Charge	PO#	BOL#	PRO#	Custom#
<b>Inbound Shipments</b>									
CanChem Ltd. Windsor, Ontario	ABC Corp. - NC Greensboro, NC	CHAL	3,050	2	\$492.12	NC12573	3032011	UTS0111	CODE 001
Stamped Parts Nashville, TN	ABC Corp. - TX Fort Worth, TX	RNLO	2,160	19	\$163.88	TX24821	8354113	UTS0112	CODE 002
Imports Intl. Los Angeles, CA	ABC Corp. - IL Chicago, IL	ZIPX	885	8	\$309.07	IL07674	6541006	UTS0113	CODE 003
<b>Outbound Shipments</b>									
ABC Corp. - TX Fort Worth, TX	Retail Supply Atlanta, GA	OVNT	1,770	5	\$284.44	RS37164	1679599	UTS1001	CODE 004
ABC Corp. - NC Greensboro, NC	GHI Industrial Philadelphia, PA	ODFL	5,225	11	\$429.71	GH10729	7893555	UTS1002	CODE 005
<b>INVOICE TOTALS</b>			<b>13,090</b>		<b>\$1,679.22</b>				

# info



## How to Evaluate, Improve & Manage a Supply Chain Management System

A guide to making smart decisions about supply chain management.

[Read the white paper](#)

## ABOUT UNIVERSAL TRAFFIC SERVICE

Manufacturers, distributors, and importers partner with UTS for strategic supply chain management. Clients get the highest total value from their supply chain while reinforcing relationships with suppliers and customers. These benefits come at no cost and with a net savings on the direct freight spend. A supply chain partnership with UTS provides:

- Cost savings
- Reliable service
- Business intelligence
- Process efficiencies for every department in your organization
- Strategic services that benefit your suppliers and customers

## TOPICS THAT MAY INTEREST YOU

[Overview of UTS Strategic Supply Chain Services](#)

[How Strategic Supply Chain Management Helps Grow Sales](#)

[Work More Effectively With Suppliers & Customers](#)

[How Strategic Supply Chain Management Benefits Every Department in Your Company](#)

[View a Demo of UTS Online Supply Chain Management Tools](#)

## MORE INFORMATION

We invite you to visit our website for more information about Universal Traffic Service.

<http://UTSnet.com>



**Universal Traffic Service, Inc.**  
Universal Solutions for Supply Chain Management  
Service • Savings • Solutions

<http://UTSnet.com>

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