



# Load Consolidation

A UTS Case Study

Load  
Consolidation

Case  
Study

## Piper Aircraft, Inc.

In 2007, Piper Aircraft implemented a supply chain management solution from Universal Traffic Service. This solution delivered a direct savings of 12.0% on Piper's overall freight investment plus significant operating cost savings through our value-added services.

Our Logistics Analysis department found opportunities to consolidate Piper's inbound shipments. A detailed analysis quantified these opportunities. UTS developed a comprehensive inbound consolidation plan, presented it to Piper management, and collaborated on its implementation.

**Result:** A net annual savings of 21.4% on inbound transportation costs.



**Piper Aircraft, Inc.**  
Vero Beach, FL  
David Askren  
Purchasing Manager  
(772) 567-4361

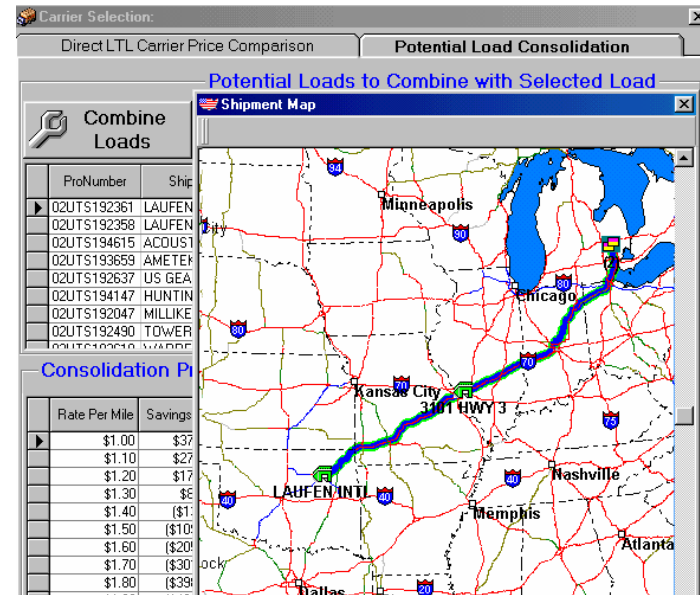


## Load Consolidation

### Case Study

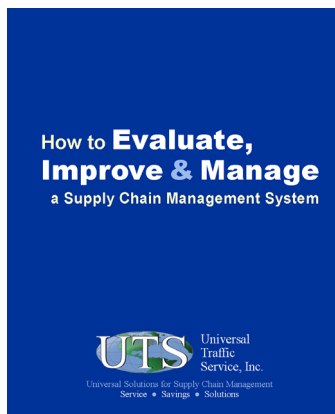
## Potential Consolidation Opportunities

- Frequent shipments by same supplier.
- Frequent shipments from suppliers located in the same region.
- Long shipping lanes that overlap shorter shipping lanes.
- Consolidation with other UTS clients.



Our supply chain management platform scours live load data to find advanced consolidation opportunities.

# info



## How to Evaluate, Improve & Manage a Supply Chain Management System

A guide to making smart decisions about supply chain management.

[Read the white paper](#)

## ABOUT UNIVERSAL TRAFFIC SERVICE

Manufacturers, distributors, and importers partner with UTS for strategic supply chain management. Clients get the highest total value from their supply chain while reinforcing relationships with suppliers and customers. These benefits come at no cost and with a net savings on the direct freight spend. A supply chain partnership with UTS provides:

- Cost savings
- Reliable service
- Business intelligence
- Process efficiencies for every department in your organization
- Strategic services that benefit your suppliers and customers

## TOPICS THAT MAY INTEREST YOU

[Supply Chain Management Challenges & Solutions](#)

[How Strategic Supply Chain Management Helps Grow Sales](#)

[Work More Effectively With Suppliers & Customers](#)

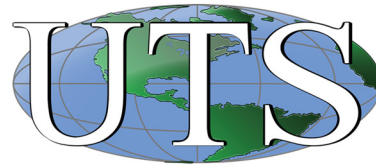
[How Strategic Supply Chain Management Benefits Every Department in Your Company](#)

[View a Demo of UTS Online Supply Chain Management Tools](#)

## MORE INFORMATION

We invite you to visit our website for more information about Universal Traffic Service.

<http://UTSnet.com>



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Universal Solutions for Supply Chain Management  
Service • Savings • Solutions

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