



Continuous Supply Chain Improvements

A UTS Case Study

Continuous Supply Chain Improvements Consolidation

Case Study

United States Plastic Corporation

Based in Lima, Ohio, United States Plastic Corporation manufactures and distributes 25,000 plastic items for 85,000 customers. Much of its production is outsourced and shipped directly on a third-party basis.

U.S. Plastic implemented a UTS supply chain management solution in 2007. Since the implementation, direct savings has grown from 16.3% of the benchmarked freight spend to 20.1% today. U.S. Plastic also has enjoyed big cuts in operating expenses.

Continuous Supply Chain Improvements for United States Plastic Corporation

Expansion of direct cost savings:

- Load optimization
- Aggressive LTL negotiation
- Procurement excellence (AutoTender, opportunistic spot market buys, etc.)

Significant cuts to operating expenses:

- Comprehensive value-added services
- System integration

Enhanced customer service:

- Shipping info integrated into order interface
- Advance shipment notification capabilities

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Expansion of Direct Savings

UTS has achieved incremental direct cost savings for U.S. Plastic:

- Negotiation has held LTL rate increases to a fraction taken by other shippers.
- Advanced procurement techniques and spot market visibility in non-LTL modes.
- Mode and resource optimization.
- Negotiation with carriers on an individual basis for rate concessions on special services needed by U.S. Plastic.



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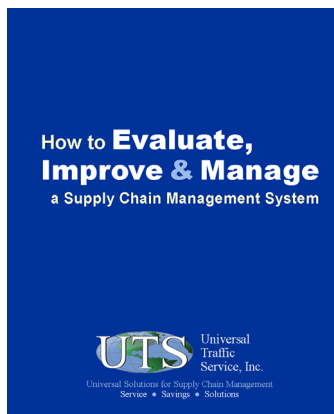
Expansion of Efficiencies

A partnership with UTS streamlined supply chain processes throughout U.S. Plastic. Additionally, U.S. Plastic cut operating expenses with a comprehensive system integration solution. Working closely together, we implemented a solution that:

- Embeds rate estimate, shipment submission, and automated shipment status tools into U.S. Plastic's order management applications.
- Uses the order ID number to autofill the shipment submission form with shipper, consignee, and product information.
- Writes shipment info to client's system.
- Updates shipment activity records with pricing and service details.



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How to Evaluate, Improve & Manage a Supply Chain Management System

A guide to making smart decisions about supply chain management.

[Read the white paper](#)

ABOUT UNIVERSAL TRAFFIC SERVICE

Manufacturers, distributors, and importers partner with UTS for strategic supply chain management. Clients get the highest total value from their supply chain while reinforcing relationships with suppliers and customers. These benefits come at no cost and with a net savings on the direct freight spend. A supply chain partnership with UTS provides:

- Cost savings
- Reliable service
- Business intelligence
- Process efficiencies for every department in your organization
- Strategic services that benefit your suppliers and customers

TOPICS THAT MAY INTEREST YOU

[Supply Chain Management Challenges & Solutions](#)

[How Strategic Supply Chain Management Helps Grow Sales](#)

[Work More Effectively With Suppliers & Customers](#)

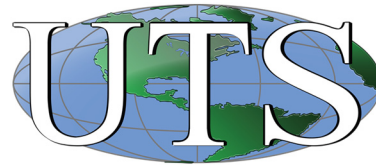
[How Strategic Supply Chain Management Benefits Every Department in Your Company](#)

[View a Demo of UTS Online Supply Chain Management Tools](#)

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